



Perthshire Housing Association Ltd

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Dear Stuart

I am writing to thank you for the range and quality of services that you have provided to Perthshire Housing Association.

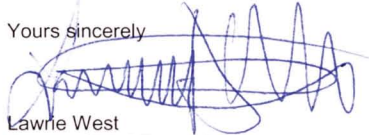
You will know we have had a working relationship dating back to 1998. During this period, we have tendered twice for the production of reports and promotional material; and on each occasion H B Rutherford has won the tender. This is a measure of your ability to match a high quality product to a keen price.

In the last eleven years you have provided graphic design and print services in the production of our Tenant's Handbook, Annual Report, Annual Residents Report and other promotional material. This has included leaflets to explain our services, and for publicising initiatives in regenerating Muirton housing estate in Perth. You have consistently produced eye catching designs, an important requirement for our business. If a publication looks unappealing to a potential user, it won't be read.

Quite apart from your design ideas we greatly value your willingness to provide a variety of design options and solutions for specific pieces of work. We also find your company very attentive to our requirements to speak to you face to face in our premises, often at very short notice. Even where you have had to provide work to very tight timescales this has not resulted in a diminution in the quality of your product.

We look forward to continuing our valued working relationship with your company for many years to come.

Yours sincerely



Lawrie West
Depute Chief Executive

